

REPORTS OF SPECIAL COMMITTEES

SPECIAL COMMITTEE ON PERSONAL INSURANCE FOR MEMBERS

Gary W. Lonergan, Chair

The Personal Insurance for Members Committee concluded its evaluation of its endorsed broker with the assistance of AON, a nationally-recognized health insurance consulting firm. In September, the Insurance Center for Virginia State Bar Members was selected as the new endorsed broker and replaced The Reciprocal Insurance Agency, Ltd. (TRIAL). Bob Spicknall, our new administrator/broker, heads this organization and has a great deal of experience with our VSB insurance plans, having managed this program from 1991 to 1999, while employed by TRIAL.

The importance of quality medical insurance to an attorney today is greater than ever. Our VSB/Anthem program protects more than 4,000 lawyers, staff and family members. Everyone insured receives value-added or extra benefits at no additional cost, thanks to the Virginia State Bar endorsement.

Last fall, many insureds in the VSB/Anthem program told Bob Spicknall that they desired higher deductible products. Mr. Spicknall shared these frequent requests with Anthem's senior management. Anthem responded positively to our needs. Higher deductible plans (i.e., \$2,000) will now be available in October 2003, when most firms renew their health insurance.

Finally, the VSB Group Term Life and Group Disability Income Plans continue to provide valuable protection to many. Insured by Fortis Benefits, these plans provide very competitive rates. Our VSB Disability Plan has not increased rates or reduced coverage, and continues to provide "own occupation" protection.

I would like to express my appreciation to vice-chair Paul Childress, Jr., Mary Dalton Baril, Jon D. Huddleston, Gail Diane Jaspen, Sean P. Kelly, Grant J. Nelson and Larry S. Wiese for their participation and commitment. I would also like to thank VSB Executive Director Tom Edmonds and Deputy Executive Director Mary Yancey Spencer for their efforts on behalf of the committee.

