

**Paulo E. Franco Jr. joins  
the VSB as assistant  
bar counsel**



Paulo E. Franco Jr. has joined the Virginia State Bar as assistant bar counsel in the bar's Richmond office.

Franco, who grew up in Northern Virginia, most recently had a solo practice in Richmond that focused on construction and commercial litigation, insurance defense and creditor's rights.

Previously, he practiced with Wright, Robinson, Osthimer & Tatum in Richmond; Robins, Kaplan, Miller & Ciresi LLP in Washington, D.C.; and Rust, Rust & Silver PC in Fairfax. In 1989, he served as clerk to the chief staff attorney for the Supreme Court of Virginia, and before that was a law clerk to a congressional committee.

Franco received a bachelor's degree from Kenyon College in 1986 and a law degree in 1989 from the University of Richmond, where he was associate editor of the *Law Review*.

Franco is the first Virginia bar counsel to speak fluent Spanish.

In his job with the VSB, he will represent the bar in lawyer disciplinary matters.

**IN MEMORIAM**

**A. Lewis Allen**  
Hampton  
October 1935–November 2005

**The Honorable Robert P. Beaver**  
Mechanicsville  
May 1932–September 2005

**Herman O. Bly**  
Fort Myers, Florida  
July 1913–April 2005

**Lucie Carolyn Clarke**  
Charlottesville  
May 1930–April 2005

**Harry Edward Cohn**  
Virginia Beach  
March 1959–October 2005

**Richard C. Erickson**  
Staunton  
July 1946–August 2005

**Roger Douglas Groot**  
Buena Vista  
July 1942–November 2005

**Frank David Harris**  
South Hill  
July 1924–October 2005

**Ellsworth Martin Jennison Sr.**  
Arlington  
October 1920–October 2005

**Joseph William Kaestner**  
Richmond  
March 1947–November 2005

**Robert Helmuth Kluge III**  
McLean  
February 1969–August 2005

**Jeffrey D. Krause**  
Clifton  
June 1944–October 2005

**Woodrow P. Lipscomb**  
Boydton  
March 1916–August 2005

**Graham Gilmore Ludwig Jr.**  
Richmond  
November 1948–August 2005

**Bernard G. Makowka**  
Fairfax  
August 1944–March 2005

**The Honorable James Harry  
Michael Jr.**  
Charlottesville  
October 1918–August 2005

**John Robert Morgan**  
Tunkhannock, Pennsylvania  
November 1927–March 2005

**Robert M. Musselman**  
Charlottesville  
June 1914–November 2004

**Martha Zilmer Neely**  
Fairfax Station  
March 1940–July 2005

**Nanette Helen Pointon**  
Richmond  
August 1957–October 2005

**John D.K. Smoot Jr.**  
Alexandria  
January 1918–July 2005

**Harry Lee Thomas**  
Arlington  
March 1930–September 2005

**Earl Montgomery Tucker**  
Glen Allen  
March 1939–October 2005

**Theophlise Lee Twitty**  
Portsmouth  
October 1951–November 2005

**Gary David Weinfeld**  
Miami, Florida  
June 1962–September 2004

**Andra Jade Zavoy**  
Richmond  
October 1971–September 2005

Thompson's Photography



Oliver W. Hill (seated) poses with scholarship recipients who were recognized during the fifth annual Oliver W. Hill-Samuel W. Tucker Scholarship Dinner on November 3, 2005, in Richmond. The scholarships, which benefit law students at Virginia schools and Howard University, are sponsored by the Richmond Chapter of the Old Dominion Bar Association and the Greater Richmond Bar Foundation. Scholarship recipients include (l-r) Ebony Johnson, Tracey Evans, Emily Bishop, Alex Monroe, Demar Alley, Bobbi Brown, Brian Wesley and Lavonda Rowe. Hill and Tucker, who died in 1990, were principal attorneys for the *Brown v. Board of Education* cases when the U.S. Supreme Court struck the doctrine of separate but equal education.

**VIRGINIA LAW FOUNDATION  
FELLOWS OFFER  
SERVICES AS MENTORS**

The fellows of the Virginia Law Foundation, a group of experienced Virginia attorneys recognized for their integrity, character and leadership within the profession and the community, have created a mentor program. Guidance will be provided to new lawyers in matters of professionalism, local customs, practices and procedures, and general legal issues. The program is designed to supplement similar programs that may be in place in law firms or in local bar associations.

Any active Virginia State Bar member who has been in practice for less than three years may request participation in, and help from, the Fellows Mentor Program. A mentor will be assigned to the new lawyer from his or her geographical area for one year. If you are interested in being assigned a Fellows mentor or would like further information, please call the Virginia Law Foundation in Richmond at (804) 648-0112.

.....*What's New!*.....

**Servient Opens Richmond Office**

*Servient offers Discovery Solution for all types of projects*

November 2005: Servient announced the opening of an East Coast headquarters, located in Richmond, Virginia. Jim Renehan, former CEO of DiscSense—the provider of DiscLaw a popular primary law product in the 1990s—will head the East Coast office.

For about the same cost as making copies, Servient enables a legal team to search, review, organize and manage all documents (paper or electronic) involved in the discovery process.

There is no software to purchase, and Servient is set up to allow law firms to pass through the cost of the service. Servient is a Web-based system that can be accessed via a secure Internet site and is scaleable to handle millions of pages or a couple of boxes of documents.

Servient offers all the services needed for a discovery project, whether paper or electronic. The Discovery Compass allows the legal team to review, redact, create privilege logs, create witness file folders and much more, all for the price of making a couple of copies.

Servient focuses on providing solutions for all types of discovery (paper and electronic) for firms of all sizes, but has substantial expertise in the emerging area of electronic discovery.

Servient offers free demonstrations and will show how the system works with your data. For more information, contact Jim Renehan, [jim@servient.com](mailto:jim@servient.com) or (804) 364-6588.

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*“What’s New!” is a column of information about new products and services available to lawyers. In addition to press releases, we can include photographs and logos. For lawyers, it’s a good way to keep up with the latest developments. For advertisers, it’s a great way to get the word out on new products and services. “What’s New!” listings are published for a fee of \$100. Contact Rod Coggin at (804) 775-0585 or [coggin@vsb.org](mailto:coggin@vsb.org) for more information.*